



Dual/Second Sourcing

Samtec understands that there is a need for dual and/or second sourcing, and we believe with our Obsolescence Policy and Global Manufacturing Model that we are able to provide customers with many different solutions.

Obsolescence – We rarely obsolete or discontinue products, and we have second sources available on most of our connectors. In the very rare occasion where that is our only option, we provide six month's notification before discontinuation, but will keep the tooling archived. We do not destroy product tooling. Samtec's build-to-order manufacturing policy allows us to support either high volume or small order quantities, so we do not discontinue products based on slow sales. Our flexible manufacturing model also minimizes capacity bottlenecks as well.

Global Manufacturing – Worldwide facilities provide redundant manufacturing capabilities, optimized labor cost and deliveries, and the flexibility to quickly achieve additional capacity to support market demands. Samtec has manufacturing, plating, and sourcing in both hemispheres. Manufacturing facilities are located in the USA, Costa Rica, Malaysia, and China. Samtec has Plating and Sourcing resources in both the USA and China.

With our completely integrated global service, manufacturing, and quality strategies, Samtec can ensure quick turn deliveries, samples, and information. Our renowned Sudden Service® includes:

- Samples in 24 Hours Shipped via Express Service
- One to Three Day Deliveries
- No Minimum Order Quantity
- Upfront, Aggressive Pricing Advantage
- Scheduling Flexibility
- World Direct Shipping
- Global Pricing/Systems
- Internal Dual Sourcing

Samtec, Inc.